

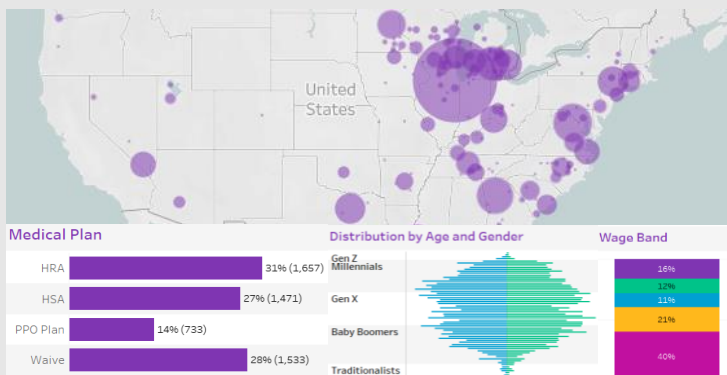
WTW Scout: Health Care Strategy Reimagined

WTW Scout

A family of interactive visualization models, designed to educate, inform, analyze and drive health care innovation at the local market level

Scout Demographics and Analytics

The **foundation** of any project is data. The local market analytic and demographics framework provides the insights needed to lead the health care delivery conversation

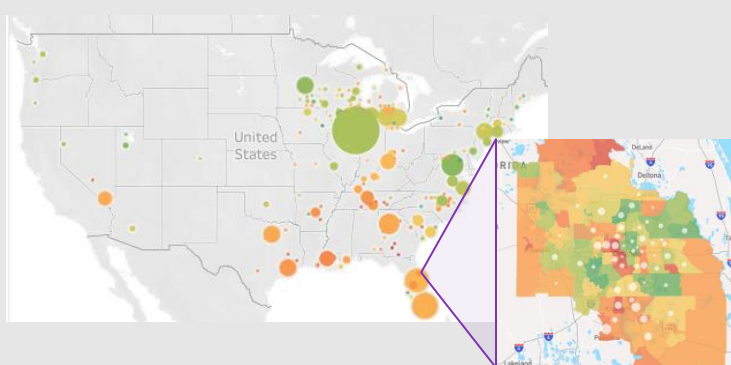
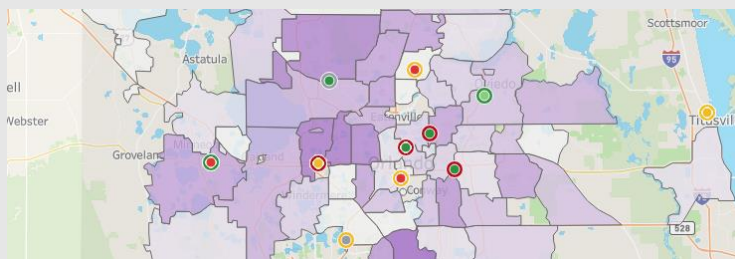


Scout Network

Scout provides plan sponsors with a **visual analysis of potential network solutions** based on employee demographics and geography that informs their analysis of health care solutions and development of health care delivery strategy

Scout Quality/Cost

Quality and cost are the key metrics in all health care delivery strategies, from network to centers of excellence (COE) to direct contracting. Our exclusive relationship with Quantros/Healthcare Bluebook is key to evaluating potential solutions. WTW has combined AHA hospital data, vendor COE designations, quality and cost for every hospital in the United States to create a **unique view of the delivery system**



Scout Social Determinants of Health

Maps **specific health factor and health outcome measures** weighted based on client census at the **5-digit zip code level** based on data from Agency for Healthcare Research and Quality (AHRQ), Robert Wood Johnson Foundation and the Centers for Disease Control (CDC)

WTW Scout Complete — putting it all together

What sets Scout Complete apart from other evaluations?

WTW Scout Complete analyzes ALL aspects of an individual market and **does not focus entirely on unit cost discounts**

WTW Health Care Delivery experts have deep market understanding and analyze the **dynamics at play between insurers, health systems and carve-out solutions**

As evaluations evolve, WTW brings a true differentiator to the market that uncovers **opportunities that were hard to grasp and difficult to incorporate into broader strategies**

Scout Complete Health Care Delivery Evaluation

WTW Scout Family of Models

WTW Scout Network

- Interactive network modeling that maps client population to carrier network options, including BCBS, Aetna, Cigna, UHC, Kaiser, Centivo, Employer Health Network and Imagine Health

WTW Scout Quality

- Interactive hospital modeling that maps client population to every hospital in the US. Includes quality information on multiple clinical categories and center of excellence information for major carriers and carve out solutions

WTW Scout Cost

- Interactive hospital modeling that maps client population to every hospital in the US including market cost data for multiple clinical categories

WTW Scout Social Determinants of Health

- Interactive modeling that leverages zip code level data to evaluate social determinants of health based on a population footprint

Scout Complete

- A complete market-level evaluation of **how health care is being delivered for the plan sponsor**
- Overview of each selected market, including client specific information on health systems, health plans and general market dynamics
- Market recommendations** specific to the client that could include immediate savings opportunities, 3-5 year **strategic HCD roadmaps** and/or suggested areas for improvement
- Fixed fee project** – based on market(s) selected

Health Care Delivery Expertise

Local Market Analytics

- Analytic framework that evaluates cost drivers at the local market level
- Cost and utilization data by condition
- In-patient utilization by facility in order to evaluate quality

Quantros Quality

- Exclusive WTW relationship with Quantros to evaluate quality based on risk-adjusted mortality, readmissions, complications, patient safety and inpatient quality
- Physician level detail

Healthcare Bluebook Cost

- Exclusive WTW relationship with Healthcare Bluebook to evaluate cost based inpatient fair price by procedure

Market Insights

- Relevant insights into health care delivery landscape of each market
- Includes information on hospital systems, health plans, general market dynamics and innovations