

Commission Grid – Willis, a WTW business, The Netherlands (2025)

The WTW Commission Grid is in addition to the Terms of Business Agreement (TOBA) of Willis B.V. (2025).

The WTW Commission Grid a general comprehensive overview of products and services related of Willis B.V., in case a specific product is missing, please reach out to your WTW contact.

Category		Commission
Liability	General liability	25.0%
	Environmental liability	20.0%
	Product recall liability	20.0%
	Excess policies	Primary commission minus 0 to -/- 5.0%
Financial Lines	Directors & Officers liability	20.0%
	Cyber	20.0%**
	Professional indemnity liability	20.0%
	Employment practices liability	20.0%
	Crime	20.0%
	Pension Trustee liability	20.0%
	Excess policies	Primary commission minus 0 to -/- 5.0%
Marine	Marine Cargo	17.5%
	Hull	15.0%
	Inland hull	15.0%*
	Logistics liability	20.0%
	Charterers' liability	20.0%
	Land based equipment	15.0%*
Property	Property Damage	20.0%
	Business Interruption	20.0%
	Terrorism and political violence	20.0%
	Glass	22.5%
Engineering lines	Construction All Risks	17.5%
	Machinery breakdown	17.5%
	Inherent defect	10.0%
Credit	Trade credit	15.0%

Motor	Motor third party liability (WA) and Comprehensive of own damage (Casco)	10.0%**
	Other (e.g. SVI / WEGAM)	20.0%
Specialty lines	Private Lines	25.0%
	Art & Valuables	20.0%
	Events	20.0%
	Legal aid	20.0%
	Solar panels	15.0%
	Multiline products	Per underlying product

* An additional commission of 2.5% can be applicable, in case of specific facility agreements

** An additional commission of 5.0% can be applicable, in case of specific facility agreements