International views



North America

Alex Forand is Head of U.S. Power & Utilities Broking, Natural Resources Global Line of Business, WTW.

A gradual but notable decline in reliance on fossil fuels characterizes market trends for traditional power in the U.S.. Coal-fired power generation has decreased due to environmental regulations, lower natural gas prices, and competition from renewables. Once considered a cleaner alternative, natural gas has become a dominant fuel source due to its relatively lower emissions and cost-effectiveness.

However, as the infrastructure continues to age, insurance carriers will continue to focus and reward owners with robust operation and maintenance programs to prioritize the health and safety of the assets.

The traditional power sector faces increasing pressure from regulatory frameworks aimed at reducing carbon emissions and promoting sustainability. Utility companies are investing in upgrading infrastructure and adopting cleaner technologies to comply with these regulations. Despite these challenges, traditional power remains a crucial part of the energy mix, especially for providing reliable baseload power.

The sector is evolving with a greater emphasis on maintenance and improving efficiency.



Ray Zhang is based in China in the Power and Infrastructure team, Natural Resources Global Line of Business, WTW.

rav.zhana@wtwco.com

The power insurance market in China is relatively stable. Thermal power has traditionally been the dominant source and baseload, and Chinese insurers maintain huge capacity for coal-fired power risks. Meanwhile, the installation and operation of larger 1000MW unit capacity water turbine generators is boosting hydropower production. Domestic conventional power risks in China have been profitable in 2024 so far, and rates remain flat or have a slight reduction.

However, after suffering some big overseas claims in the last few years, Chinese underwriters are conservative in providing capacity for overseas power projects and some have suspended writing overseas business. The premium rates of hydropower and waste to energy projects were raised significantly. Tougher Chinese interest definitions now apply, and (re)insurance capacity has been limited and reduced accordingly.

The top three Chinese insurers enjoyed net profit growth in the first half year of 2024. But a number of potential factors are in play: the rainstorm and flood impacted Southern China; the claim payments of whole Chinese insurance industry from January to July 2024 increased 30% compared to the same period last year; and economic slowdown. Chinese insurers are struggling to achieve their annual budget, which may aggravate the competition between insurers. The market for power risks might take longer to respond to these pressures than the general property market.



Latin America

Alejandra Railton is Power and Renewables Leader Latam and Head of Natural Resources South Cluster (Chile | Perú | Argentina), WTW.

aleiandra.railton@wtwco.com

The power market will continue as in the last two years, especially in catastrophic countries, with average increases between 5-10% in rates depending on claims, size and quality of the risk.

Inflation, revaluation of exposed risk, and capacity reduction for some countries remain key factors in rating decision-making. Coal and gas generation power companies remain most affected. There are restrictions in some markets designed to avoid new coal business and others can no longer write any coal business at all. For those markets that can still underwrite coal generation, it is imperative that these risks are presented as part of the bigger program, together with a clear roadmap towards the company's energy transition, evidence of risk inspections, maintenance reports and predictive and preventive maintenance for assets.

In Latin America, insurers maintain disciplined underwriting within the power sector. Key insurance market observations include: controlled capacity deployment; increased scrutiny on property damage and business interruption values; a trend toward reduced line sizes and concentration on natural catastrophe limits; greater examination of policy conditions, deductibles, and sub-limits, driven by the competitive cycle's pressures; and expected single-digit rate increases for "good" risks, while claims-heavy portfolios may face higher adjustments. Wider trends to watch include: continued concerns regarding machinery breakdown; insurers focusing on ESG initiatives; and supply chain issues.



Middle East

Mark Hiles is Global Head of Power Broking, Natural Resources Global Line of Business, WTW UAE.

Due to increasing regional demand for power, a mix of aging assets, pressure to shift toward renewable energy, and significant competition between the UAE and KSA for data center dominance, we expect regional capacity to continue growing. Additionally, specialist underwriting expertise in the region will need to keep pace with the changing risk landscape.

In the coming decades, the Gulf Cooperation Council is likely to rely on a combination of solar, nuclear, green hydrogen, natural gas with carbon capture, and wind energy to meet the increasing power demands of data centers. Solar energy is expected to play the largest role, given the region's geographic advantages, while nuclear energy, alongside storage solutions and green hydrogen, will provide the consistency and flexibility needed to ensure stable and reliable power.

For the near future, favourable global market conditions and an influx of capacity have led to rates dropping approximately 10% for clean business on a like-for-like basis in the region. These pressures are overriding the impact of an active nat cat season with two large storm events which caused insured losses to the local market in excess of AED10.5 billion. In 2025 and beyond, we expect global nat cat pricing to have more of an impact on the regional market.



Singapore

Lyo Foo is Head of Power for Asia, Natural Resources Global Line of Business, WTW. o foo@wtwco.com

For the last three years, the power market in Asia has been through a phase of correction and hardening. However, at the start of 2024, we have seen a notable change in market conditions, and readily available capacity has resulted in a return to a buyers' market. A shift in appetite from coal to non-coal power and the phasing out of underwriting existing coal risks have combined to encourage insurers to seek new opportunities in deploying their capital.

While insurance markets are naturally looking to secure rate increases, clients that have a clean loss history at renewal can achieve a flat rate. Flat-rate renewals have become a norm, and well-risk-managed assets have been able to achieve rate discounts, with rate movements of between -10% to flat on a like-to-like renewal basis.

Once again, we are seeing an increasing number of markets seeking to offer long-term agreements and rates are expected to further soften over the next 12 months.

Supply chains are becoming a top concern, and the business interruption (BI) component of cover, alongside the potential for rapid escalation of loss quantum, are clear areas of focus. Amid unrest and geopolitical issues, the movement and transportation of materials and equipment has been significantly impacted, increasing the lead time for repairs and delivery times for large/complex items of machinery. The adequacy of the indemnity period for BI is of vital importance and something power companies will not readily compromise on in exchange for premium savings.

Beijing

29th Floor, South Building, Kerry Center, No. 1 Guanghua Road, Chaoyang District, Beijing, China PO Box 100020 +86 10 5783 2888

Buenos Aires

San Martin 344 Floor 24 Ciudad Autónoma de Buenos Aires Buenos Aires C1004AAH +54 11 5218 2100

Chicago

233 S. Wacker Drive Willis Tower Suite 1800 Chicago, Illinois 60606 United States +1 312 288 7700

Dubai

209-210 Gate Village 4 DIFC PO Box 507018 Dubai United Arab Emirates +971 4 455 1700

Houston

811 Louisiana St Tower A Floor 37 Ste 2200 Houston Texas, 77002 +1 713 754 5400

Istanbul

Kempinski Residences Astoria A Block Floor 4 Istanbul 34398 +1 713 754 5400

Lagos

Standard Chartered Building 142 Ahmadu Bello Way 10th Floor Victoria Island Lagos +234 906 936 4408

Lima

Carpaccio 250, office 501 San Borja Lima Peru +51 17000200 +51 1 700 0202

London

51 Lime Street London, EC3M 7DQ United Kingdom +44 (0)20 3124 6000

Manilla

23/F W City Center Fort Bonifacio Global City Taguig City, Metro Manila 1634 +63 28 877 5100

Madrid

Plaza Pablo Ruiz Picasso, nº 11 6° planta 28020 Madrid +34 915 90 3009

Miami

1450 Brickell Avenue Suite 1600 Floor 16 Miami, Florida 33131 United States +1 305 854 1330

New York

200 Liberty Street Floor 3, 6, 7 New York, New York 10281 United States +1 212 915 8888

Oslo

Drammensveien 147 A 0277 Oslo +47 23 29 60 00

Paris

Immeuble Quai 33
33 — 34 Quai de Dion Bouton
grande Hauteur
Floor 1
92800 Puteaux
France
+33 01 41 43 50 00

Singapore

182 Cecil Street #24-01 Frasers Tower Singapore 069547 +65 6591 8000

Sydney

Level 16 123 Pitt Street Sydney, New South Wales 2000 Australia +61 29 285 4000

Tokyo

Hibiya Park Front 13F 2-1-6 Uchisaiwai-cho Chiyoda-ku, Tokyo 100-0011 Japan +81 3 6833 4600

Vancouver

666 Burrard Street
Park Place
Floor 26, Suite 2650
Vancouver, British Columbia V6C 2X8
Canada
+1 604 691 1000

About WTW

At WTW (NASDAQ: WTW), we provide data-driven, insight-led solutions in the areas of people, risk and capital. Leveraging the global view and local expertise of our colleagues serving 140 countries and markets, we help you sharpen your strategy, enhance organisational resilience, motivate your workforce and maximise performance. Working shoulder to shoulder with you, we uncover opportunities for sustainable success — and provide perspective that moves you. Learn more at wtwco.com.





Copyright © 2024 WTW. All rights reserved. FPS7614247M WTW_160550_09/24

