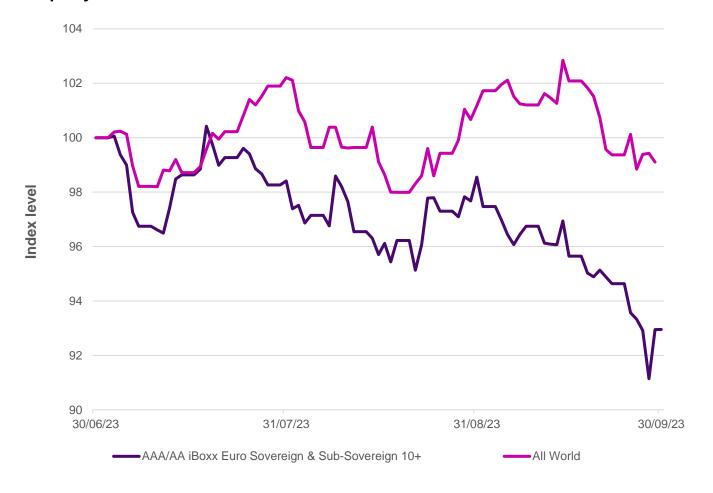


Market developments

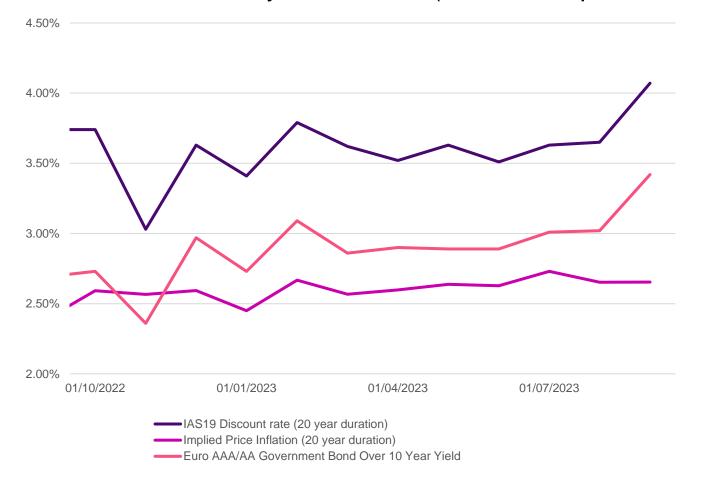
Equity & Bond market movements – Q3 2023



Equities	Market Return Q3 2023 (unhedged)	Market Return 1 year to 30 Sept 2023 (unhedged)
World	-0.9%	11.0%
Europe	-2.5%	16.1%
North America	-0.5%	10.7%
Emerging Markets	-0.8%	0.7%
		Market Return
Government Bonds	Market Return Q3 2023	1 year to 30 Sept 2023

Market developments

Bond Yields & Liability movements (since 30 September 2022)



	30 Sept 23	30 Jun 23
IAS19 Accounting Discount rate (20 year duration)	4.07%	3.51%
Euro Sovereigns AAA/AA Over 10 Year Bond Yield	3.42%	2.89%
Eurozone price inflation expectations (20 years)	2.65%	2.63%

Estimated IAS19 liability change over the quarter* (assuming 20 year liability duration)	Q3 2023	
Fixed or no post-retirement pension increases	-10.6%	
Inflation-linked post-retirement pension increases	-10.2%	

^{*} Assumes 1/3 of Plan liabilities relate to pensioners and 2/3 relates to nonpensioners



Comment & Implications

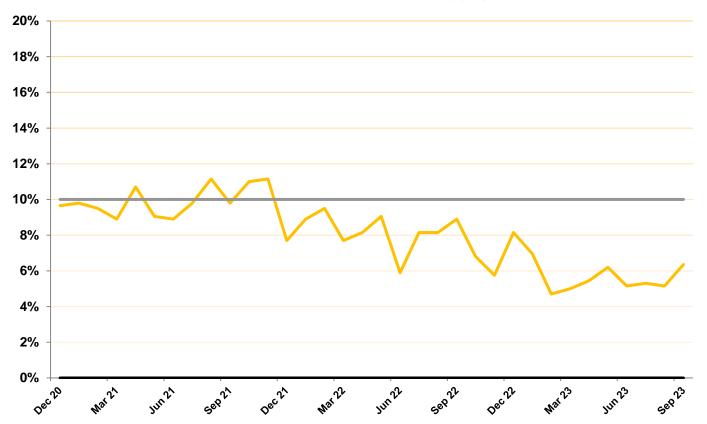
Equity markets cooled in the third quarter of 2023 after a strong start to the year while bond markets fell sharply over the quarter on the back of yield increases. Higher interest rates for longer hit home in Q3 as investors adjusted their interest rate expectations in response to key central bank messaging around the need to get inflation back to target levels before any reductions in interest rates would be considered.

The impact of market movements on funding levels will have varied by scheme but we would expect to see a slight reduction in funding positions where schemes hold growth assets. However, funding levels remain at high levels for many schemes and this presents derisking opportunities such as reducing exposure to Return Seeking assets, implementing LDI solutions (or increasing hedge ratios if already in place) and Annuity Settlement of pensioner liabilities (see overleaf). Enhanced Transfer Value (ETV) exercises can also be used to reduce DB pension liabilities but they are less attractive from an accounting perspective than in previous years

Liability management options

Annuity settlement

Settlement premium (% of liabilities) vs Euro aggregate bonds



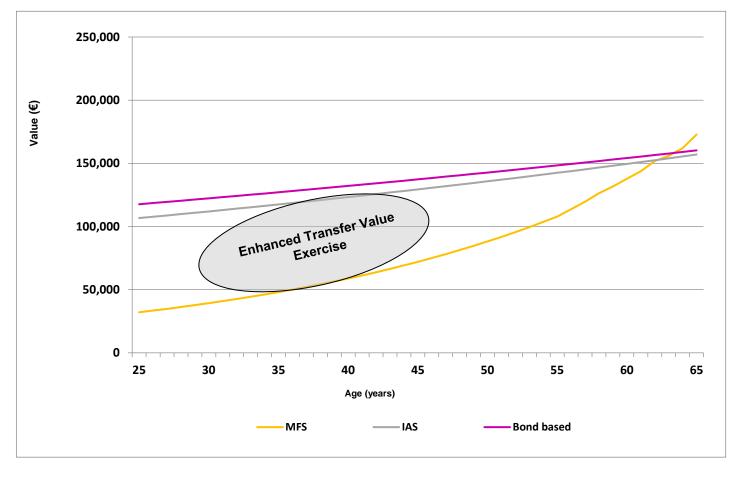
The chart above traces the movement of the Settlement Premium based on indicative insurer pricing data. This is the percentage difference between the value of a scheme's benefits calculated on a 'Bond Basis' and the market cost of securing a bulk annuity with a life insurance company. This represents the premium paid to secure benefits relative to holding Eurozone aggregate bonds to meet the liabilities. The lower the Settlement Premium, the more attractive it may be for a DB scheme to settle its pensioner liabilities using annuities.

Notes:

- 1. This note should not be relied upon in the absence of formal advice and we accept no responsibility for its use, which is entirely at your own risk. If you would like any assistance or further information on the contents of this note, please contact the WTW consultant who normally advises you.
- 2. For the purposes of valuing liabilities on a 'Bond Basis' in this analysis, we have assumed a discount rate in line with the yield available on a Euro Sovereigns 15+ Index (3.88% at 30 September 2023).
- The actual annuity pricing available in the market can vary depending on the specific characteristics of a scheme or transaction. In particular, annuity pricing for inflation-linked benefits may be less attractive than indicated above.

Liability management options

Enhanced Transfer Value exercises



Transfer Value Exercises enable Employers to reduce defined benefit pension liabilities and improve balance sheets by offering members an enhancement above the statutory (minimum) funding standard value to transfer benefits to alternative arrangements.

The chart above shows the value of €10,000 p.a. of non-increasing pension payable from age 65 on different bases for members at ages between 25 and 65. The valuations above assume the deferred pension receives statutory revaluation prior to retirement and are based on the following assumptions:

Discount Rate	Funding Standard (MFS)	Accounting Basis (IAS)	Bond Basis
Pre retirement	6.00%	4.10%	3.90%
Post retirement	4.25%	4.10%	3.90%
Statutory revaluation	1.50%	2.70%	2.70%



About WTW

At WTW (NASDAQ: WTW), we provide data-driven, insight-led solutions in the areas of people, risk and capital. Leveraging the global view and local expertise of our colleagues serving 140 countries and markets, we help you sharpen your strategy, enhance organizational resilience, motivate your workforce and maximise performance. Working shoulder to shoulder with you, we uncover opportunities for sustainable success — and provide perspective that moves you. Learn more at wtwco.com.



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