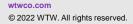
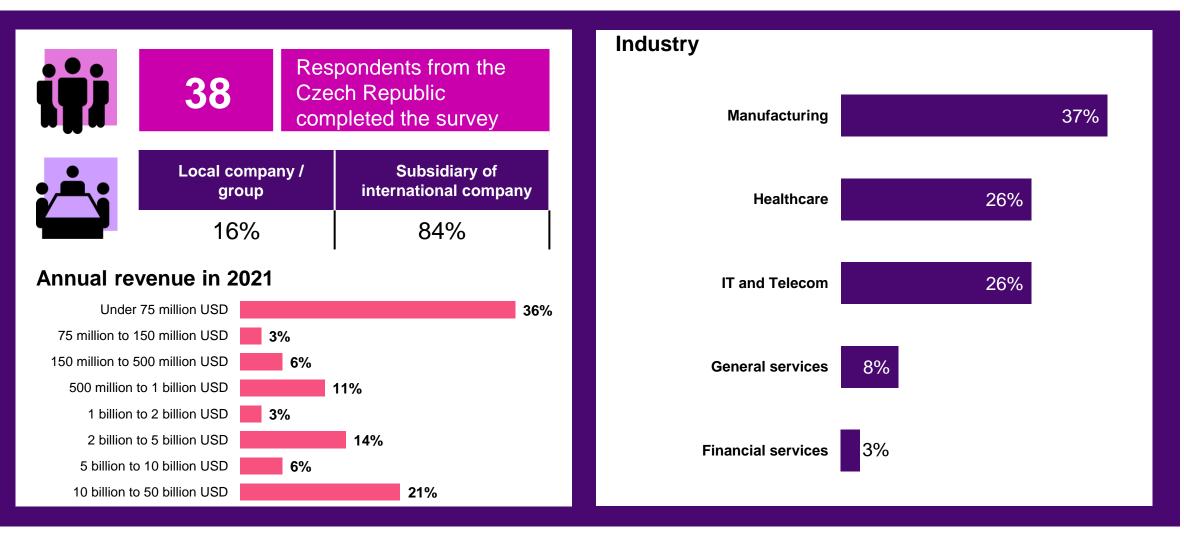
2022 CEEMEA Inflation & Reward Actions Pulse Survey

Czech Republic

October 2022



About the survey – Czech Republic



Source: 2022 CEEMEA Inflation and Reward Actions Survey, Czech Republic



Executive summary

- Concerns about possible global recession coupled with tight labor market and inflationary pressures in some economies led us to conduct a recent Inflation and Reward Actions Pulse Survey across CEEMEA.
- This study provides insights on how organizations in the Czech Republic approach current challenges related to high inflation/tight labor market environment and increased attraction, retention issues.
- The large majority of the participating companies have increased or are planning to increase salary for specific employee groups. Most commonly these organizations are targeting increases at employees of highest performance, highest retention risk or with hot skills.
- Over half of respondents have adjusted or are planning to adjust salary ranges.
- Attraction and retention pressures force organizations to place greater emphasis on non-financial elements of compensation and extensive use of sign-on/retention bonuses.

Inflation, attraction & retention issues push organizations to rethink compensation programs

These actions are being undertaken amidst scrutiny from stakeholders

Inflation is high and expected to remain so	Attraction & Retention
 The annual inflation rate in the Czech Republic is forecast to be of 16.3% for 2022, the highest level since 1995. 	 1 in 3 organizations increased recruitment since the start of the year.
 The majority of companies expect high inflation to last over the next 9 – 10 months (see details on next page) 	 Organizations continue to experience problems attracting or retaining: Talent with digital skills, Professionals & Middle
 Forecasts for 2023 show a decrease to 8.6% for Czech Republic. 	Management/Senior Professional.
Organizations are attempting to address these challer	nges by re-thinking their compensation programs and

through informal actions such as hiring higher in salary range, increasing workplace flexibility, targeted use of training, modifying and leveraging benefits.

Source: International Monetary Fund – IMF and 2022 CEEMEA Inflation and Reward Actions Survey, Czech Republic

Two out of three respondents expect the high inflation to last between 9 and 18 months

How long do you expect the current period of high inflation will last?



Source: 2022 CEEMEA Inflation and Reward Action Survey, Czech Republic

Organizations are more likely to increase salary on a targeted basis or budget additional funds to make salary adjustments

What approaches are you taking to address the impact of the competitive labor market and inflationary pressures on compensation management?

Increase salary on a targeted basis		83%	16%
Budgeted/will budget additional funds to make salary adjustments throughout the year on an as-needed basis (in addition to original merit/promotion/market adjustment budgets)	52%		48%
Further increased/will increase the annual salary budget for 2022 (relative to the original 2022 budget)	50%		50%
Offer one off cash payments	48%		52%
Will use retention bonuses more extensively	48%		52%
Place greater emphasis on non-financial elements of compensation	45%		55%
Greater use of variable compensation	40%		60%
Increase use of equity schemes	34%		66%
Increase opportunity under incentive plans	33%		67%
Planning to deliver salary adjustments more frequently	24%		76%
Adjusted/will adjust the salary ranges (minimums, midpoints, maximums) more aggressively	19%		81%
Re-negotiating union agreements early	19%		82%
	Action taken / Planning or Considering Action Neither Planning nor	Considering Action / No	t Sure

Increasing salary on a targeted basis and greater emphasis on non-financial elements of compensation are the changes most likely to last beyond 2023

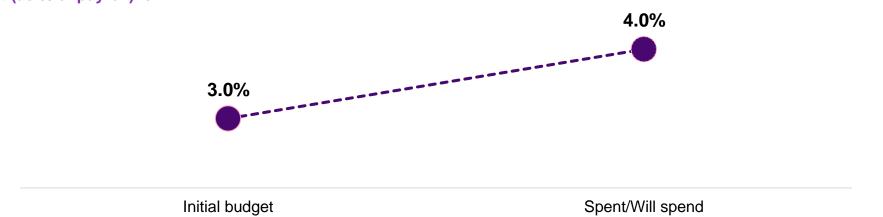
Do you anticipate these changes to be temporary or are you considering implementing these programs for 2023 and beyond?

Increase salary on a targeted basis	46%	54%
Place greater emphasis on non-financial elements of compensation	72%	28%
Increase the annual salary budget	85%	15%
Use retention bonuses more extensively	50%	50%
Deliver salary adjustments more frequently	45%	55%
Budget additional funds to make salary adjustments throughout the year on an as- needed basis (in addition to original merit/promotion/market adjustment budgets)	56%	44%
Adjust the salary ranges (minimums, midpoints, maximums) more aggressively	44%	56%
Greater use of variable compensation	57%	43%
Offer one off cash payments	41%	59%
Increase use of equity schemes	29%	71%
Re-negotiate union agreements early	12%	88%
Increase opportunity under incentive plans	21%	79%
Source: 2022 CEEMEA Inflation and Reward Actions Survey, Czech Republic	Currently in place / Planning to do No Plans / Discontinued	

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The typical organization increased their annual salary budget by 1% of payroll

Further increased/will increase the annual salary budget for 2022 (relative to the original 2022 budget)



Typically, the budget (as % of payroll) is:

If merit/salary review has already taken place for 2022, the actual total budget spent was typically 3.5% of payroll

NB: This slide was developed based on responses collected during the summer of 2022. WTW is closely monitoring the evolution of responses that relate to increases in salary budgets as organizations draw closer to taking their final decision before year end.

Note: Based on respondents shown previous page that have increased or plan to increase the annual salary budget for 2022 (relative to the original 2022 budget)



Highest performers, colleagues identified at retention risk or having hot skills are most likely to take priority for targeted salary increases

Increase salary on a targeted basis

Groups that are taking priority for targeted salary increases*				
Highest performers	60%	Support Staff	20%	
Colleagues identified as retention risk	60%	Talent with digital skills	20%	
Colleagues identified as having rare/hot skills	60%	Salaried employees	20%	
Professional	40%	Contracted Staff	10%	
Middle Management/Senior Professional	30%	Hourly employees	10%	
Sales Staff	30%	Specific business unit/divisions	10%	
Lowest paid	30%	Specific geographies	0%	

20%

Executives/ Top Management

* (n=10)

Note: Based on respondents shown on previous page that have increased or plan to increase salary on a targeted basis Source: 2022 CEEMEA Inflation and Reward Actions Survey, Czech Republic

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Driving improved retention and inflationary pressures are the primary reasons for budgeting for salary increases

Budget for salary increases

To what extent
are the followingDrive improved
Inflationary pressprimary
reasons
for budgeting for
salary
increases?*Organization's composition
Significant busic
(e.g. M&A, diversion
Significant philosophy

Drive improved retention	60% 30%	6 10%
Inflationary pressures	50% 25%	25%
Organization's financial performance	41% 12%	47%
Significant business or operational change (e.g. M&A, divesture)	17% <mark>6%</mark>	78%
Change in compensation strategy and/or pay mix philosophy	5% <u>32%</u>	63%
	4/5 - To a great extent 3 1 - Not at all/2	

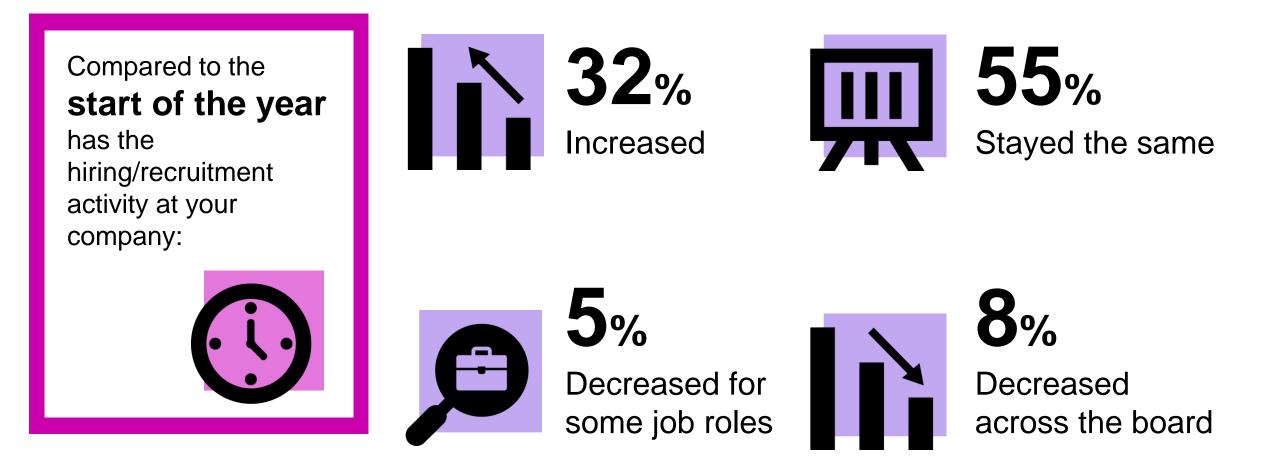
* (n > 16 but less than 25)

Note: Based on respondents shown on page 13 that have budgeted or plan to budget for salary increases (*i.e. increase the focal annual salary budget, budget additional funds to make salary adjustments throughout the year on an as-needed basis, deliver salary adjustments more frequently, adjust salary ranges more aggressively, increase salary on a targeted basis)*

Attraction and Retention Findings



One third of organizations increased recruitment since the start of the year



Organizations are more likely to experience problems attracting or retaining talent with digital skills and professionals

To what extent is your organization currently experiencing problems attracting or retaining employees in the following groups?

Talent with digital skills	70%
Professional	66%
Middle Management/Senior Professional	61%
Salaried employees	52%
Blue Color Workers	50%
Sales Staff	48%
Executives/Top Management	35%
Support Staff	33%
Contracted Staff	25% ■ Great extent / moderate extent

Over 4 out of 5 organizations hire people high in the salary range, increase workplace flexibility to address attraction & retention difficulties

What informal actions do managers at your organization take to address the attraction, retention of these employee segments in their department?



Source: 2022 CEEMEA Inflation and Reward Actions Survey, Czech Republic; Note: percentages indicate "taking action"

Better pay and better growth opportunity are the main reasons employees leave

Work life balance is also a commonly cited reason for leaving

What is(are) employee's main reason(s) for leaving your organization over past 6 months?



Source: 2022 CEEMEA Inflation and Reward Actions Survey, Czech Republic

Actions for companies to consider



Refine and enhance the organization's reward philosophy

Revisit reward levers and determine the purpose and eligibility of each within the context of the broader career and employee experience



Optimize reward spend

Conduct Total Rewards Prioritization/Optimization exercise to define optimal reward spend and increase employee retention and attraction



Review market data and update salary structures

Analyze pay relative to market, also confirming areas of pay pressure (hot in demand roles) and determine where salary structure ranges have not kept pace with actual pay increases



Enhance manager capability and accountability in work and rewards decisions

Educate managers on the full set of monetary and non-monetary programs to enable their autonomy in driving talent retention



Thank you!



