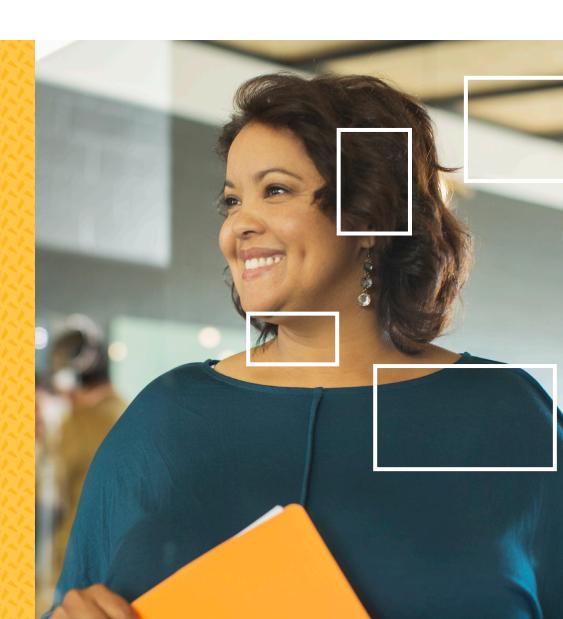
Findings from 2021 Emerging Trends in Health Care Survey

Key findings

About the survey

The survey was conducted February 23 to March 12, 2021. Findings are based on responses from 446 U.S. employers representing 6.3 million workers. Of the 446 overall employer respondents, 238 that employ 3.7 million workers responded to the voluntary benefits section.

- COVID-19 testing and vaccinations
- Developments around pharmacy plan benefits
- Accessing social determinants of health
- Embracing voluntary benefits



Willis Towers Watson I.I'I'I.I

Employers step up efforts to encourage COVID-19 vaccine uptake

In brief

U.S. employers believe immunization of the workforce is essential to move beyond current pandemic restrictions to a new normal in terms of returning to the workplace and reactivating the economy of returning to the workplace and reactivating the economy

of employers expect the U.S. working population to be vaccinated by the end of 2021 – but 55% expect their own workforces to be



employers currently support requiring employees to be vaccinated

Other actions to encourage and facilitate vaccinations include -



have communicated to employees the value of the vaccines; 35% are considering doing so

have developed policies and procedures to make it easy for workers to get vaccines; 50% are considering doing so

are taking an active role in providing vaccination options

- 55% are arranging for administration at retail pharmacies
- 45% are creating temporary vaccination hubs
- 40% are using existing onsite/near-site clinics

15% are offering paid time off (1 to 4 hours) to get vaccinated; 18% are planning or considering such action

27% reported that they've provided additional leave for those who had adverse reactions to the vaccine: 48% are considering doing so

employers are currently offering financial incentives (mostly under \$200); 8% are considering doing so

Employers are taking steps to manage escalating pharmacy costs

In brief





Many are considering alternative solutions to deliver cost savings



would consider allowing access to

pharmaceuticals sold outside of the **U.S.** and imported, if available

would **pool employee lives with other** employers to participate in pilot programs that leverage scale to drive change in the industry



- 44% only under medical benefit
- 13% only under pharmacy benefit
- 43% under both medical and pharmacy benefit
- And 9% are considering coverage



- 24% are not sure of the impact
- 29% have not seen reporting on the impact

modest to very strong results

have stop loss coverage to protect against high-cost gene therapy claims (i.e., Luxturna, Zolgensma)

Many employers purchase programs for specific conditions from their pharmacy benefit manager (PBM)

30% use point solutions offered by their PBM

Employers are paying increasing attention to social determinants of health (SDoH)

In brief



Employers report SDoH are of growing importance to their health and wellbeing strategies

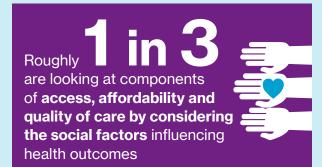


Many are also starting to take action across these issues:

83% in three vears



to a moderate or very great extent



Some expect to increase their focus on health disparities



1 in 10 currently review pharmacy and medical clinical programs that address health disparities

1 in 3 plan to do so over the next 2 years



Benefits

 Identify design and programmatic gaps as they relate to DEI and SDoH

In place 2021: 11%

Planning/ Considering 2022 - 2023: 47%

- Collect employee insights to support their unique needs
- Assess the wellbeing strategy and related programs to support various cohort needs

In place 2021: 10%

Planning/ Considering 2022 - 2023: 50%



Program changes

- Support LGBT+ individuals, gaps in care, and broad physical and emotional wellbeing
- Review and update communications and education for cultural competency

In place 2021: **17%**

Planning/ Considering 2022 - 2023: 40%



 Compare diversity and SDoH characteristics by worksite location to community benchmarks

In place 2021: 6%

Planning/ Considering 2022 - 2023: 33%



Employers are examining benefit programs, design features, network composition and access in order to align with diversity, equity and inclusion (DEI) strategies. The ability to capture and analyze key information by cohort will lead to more meaningful insights, driving both programmatic changes and employee/member engagement strategies.



Employers embrace voluntary benefits to personalize rewards and boost wellbeing

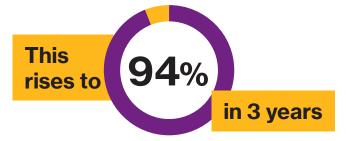
In brief

Voluntary benefits (employee-paid benefits) enable employers to augment their standard benefit plans and personalize rewards to fit employees' needs and lifestyles





of employers recognize the importance of voluntary benefits to their Total Rewards strategy and employee value proposition



Key reasons to offer



81%	Enrich core benefit plans by
	offering personalized benefits

77% Support overall wellbeing

74% Attract new employees

Support employee financial **74%** wellbeing

59% Support inclusion and diversity



Call centers supporting enrollment are becoming important



More organizations are placing voluntary benefits on core platforms

Group offerings	2018 or prior	Currently in place/ Considering for 2022
Identity theft insurance	36%	78%
Critical illness insurance	43%	76%
Legal	48%	75%
Pet insurance	42%	69%
Accident insurance	37%	65%
Hospital indemnity	24%	65%
Long-term care insurance	15%	42%



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