

Hospitality

Real estate, hospitality and leisure industry vertical division

Hospitality companies must have extraordinary judgment and skills to optimize return on investment. Amid interest rate uncertainty, regulatory, legislative and tax changes and more, companies must have foresight and timing to create long-term value.

Our expertise enables us to help you find the opportunity in these challenges with solutions and specialized knowledge that manage risks across the business lifecycle and efficiently connect risk and capital.



Industry expertise: We understand the unique risk issues in this industry and have built our team around specialist expertise and knowledge. Our expertise enables us to align with clients' strategies and goals and provide tailored products and services to their unique risk profiles and needs.



Connectivity: To meet the demand of an increasingly connected world, we have organized our teams to provide full end-to-end risk advisory services based

on our understanding of clients' needs across various disciplines and areas of expertise.



Integrated analytical broking approach:

Analytics are embedded in the broking process end-to-end. Our end-to-end broking platform and digital trading capability provides

the comprehensive risk and trading data you need to make informed decisions. Additionally, our broking team is integrated globally, accessing the most efficient insurance capacity.

More than

\$500 million
hospitality premium place

hospitality premium placed into the marketplace



About our team

- We service over 200 hospitality and casino clients in North America alone.
- A committed team of brokers, client advocates, consultants and risk management experts in the hospitality sector delivers comprehensive end-to-end advisory services, assesses emerging risks and offers proactive solutions to effectively manage these identified risks.
- By utilizing our proprietary analytical tools, we can provide you with innovative solutions that are specifically designed to meet your sector's unique needs.
- We hold a broad perspective on the sector and the challenges encountered in the hospitality industry, focusing on optimizing risk financing and mitigation strategies.

Who we serve

Companies that own/develop/manage:

- · Hotel brands
- Hotel operators
- · Luxury resorts owners
- · Boutique hotel owners
- Extended stay hotels
- · Real estate investment funds
- · Real estate investment trust
- Casino and gaming facilities
- · Family office and private owners
- · Golf courses and clubs

Hospitality exposures that should be contemplated

- Garagekeepers legal liability
- Innkeepers liability and liquor liability
- · Assault and battery, abuse and molestation, discrimination

- Environmental exposures
- · Real estate development
- Nightclubs
- High hazard resort amenities (water parks, water sports, horseback riding, skeet shooting, etc.)
- Passenger transport
- · Armed security guards on site
- Active shooter

Our expertise and services

- · Data analytics and climate risk
- Captive management and actuarial support
- Loyalty programs
- · Affinity programs
- · Crisis management
- · Parametric programs

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About WTW

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