



Directors' and Officers' **Liability Survey**

2023

Welcome to the 2023 Global Directors' and Officers' Liability Survey Report from WTW in collaboration with Clyde & Co LLP. We have continued the international scope of our report, with responses from directors and risk managers in 40 countries around the world. As with last year, this report contains sections on risks for businesses, risks for directors, and various directors' and officers' liability (D&O) insurance coverage points.

We will be taking a new approach with reporting on the survey results this year. Our initial report will present the survey results and then we will be releasing a series of separate articles on various topics inspired by the survey results and looking at some of the survey results in more detail. Please check our <u>website</u> for the latest articles.

We added a few new topics to the survey this year and removed some that we thought were no longer so relevant. Cyber continues to dominate the responses, with cyber crime and having sufficient cyber expertise appearing as top risks in several regions and across several industries. The importance of climate change as a director risk continues to fluctuate, going down in importance in some regions and industries and significantly up in others. It is now the number one risk for directors in the Energy and Utilities sector. We also added a question about the importance of having ESG coverage under a D&O policy to our survey for the first time, to try and reflect the increasing public discussion around this topic. However, only in Australasia did respondents consider this was in the top 7 of coverage issues.

We hope this gives you an interesting taster of the results from the survey and whets your appetite to find out more. If you have any questions about the results or the topics we asked about, or if you have any suggestions for questions we could cover next year, please do contact any of the people shown in the contact pages at the end of this report.



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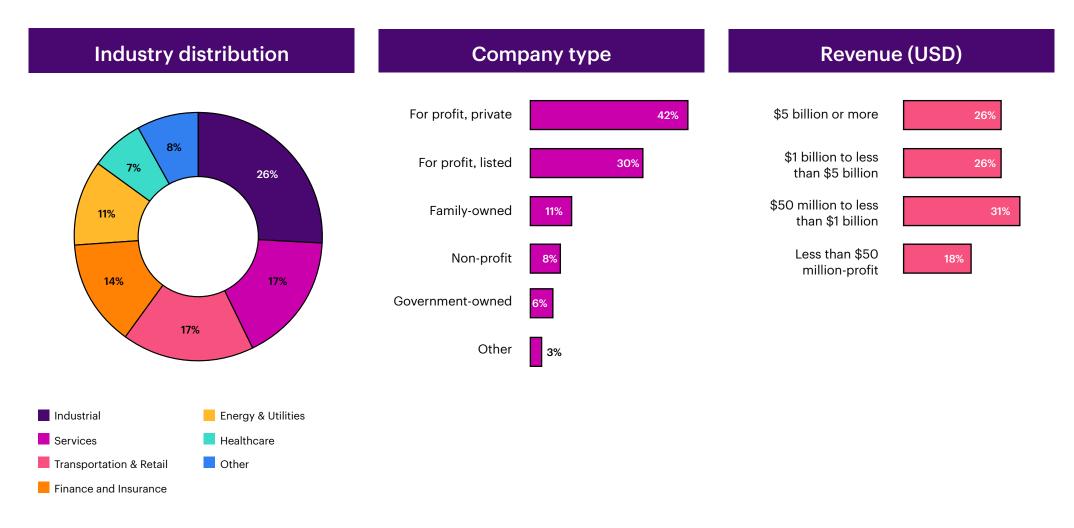
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About the Survey

Global responses



Note: Revenues in EUR, GBP, JPY and CNY were converted to USD with rates as of November 8, 2022. Percentages may not add up to 100% due to rounding. 'Don't know' responses have been excluded. Source: 2022/2023 Directors' and Officers' Liability Insurance Survey

Response by country

(Hover over the map to see percentage breakdown)









Note: Percentages may not add up to 100% due to rounding Source: 2022/2023 Directors' and Officers' Liability Insurance Survey



Business operation risks

Historical comparison

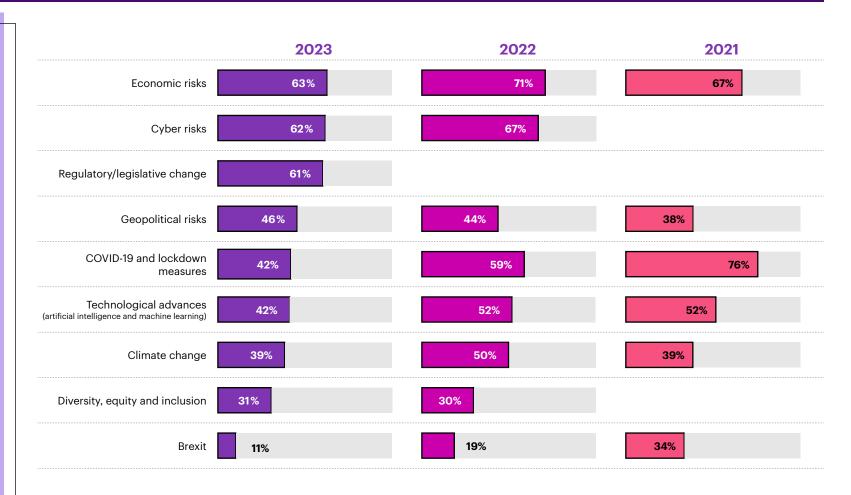
How significant do you think the following issues are for your organisation's business operations?

Whilst it is not surprising that economic risks remain the no.1 risk, the fact that significantly fewer directors see them as significant is.

In terms of emerging risks, regulatory/legislative change comes straight in at number 3 for its first year, whilst geopolitical risks have increased in importance (up to 4th place from 6th last year) although perhaps less than might have been expected given the Ukraine conflict and other international tensions.

COVID-19 and Brexit risks, while still in the top 5 continue to decrease in importance.

Despite significant public and regulatory attention climate change has fallen in both position and percentage. Another high profile risk ESG, Diversity, Equity and Inclusion (DE&I) is still not highly ranked.



Sample: All survey participants. Note that the 2021 survey had a more limited geographic scope. Source: 2021-2023 Directors' and Officers' Liability Insurance Survey

Business operation risks

By region

How significant do you think the following issues are for your organisation's business operations?

Turning to regional differences, climate change risk is down across the board except in the US where it was flat, with the most significant drops being in Europe and Asia.

Economic risks are now seen as less significant by GB directors (a large fall). There is a similar position in North America and LatAm but European directors have taken a different view.

Geopolitical risk is a high risk (4) for Europe, Asia and LatAm directors whilst directors in North America are less concerned.



Sample: All survey participants

Source: 2022/2023 Directors' and Officers' Liability Insurance Survey

Business operation risks

By revenue

How significant do you think the following issues are for your organisation's business operations?

There are marked differences between how directors and risk managers at small companies are rating risk compared to those at large enterprises. Regulatory/ legislative change is considered more of a risk at small companies than cyber.

Other notable risks, which are more highly rated at the largest companies, include climate change and geopolitical risks.



Sample: All survey participants

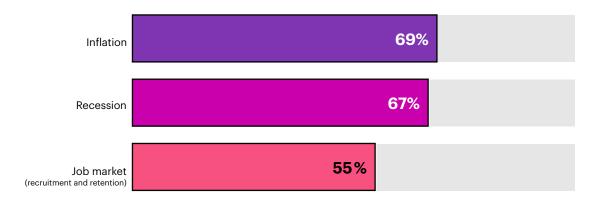
Source: 2022-2023 Directors' and Officers' Liability Insurance Survey

Which economic risks are important?

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How significant do you think the following economic risks are for your organisation's business operations?

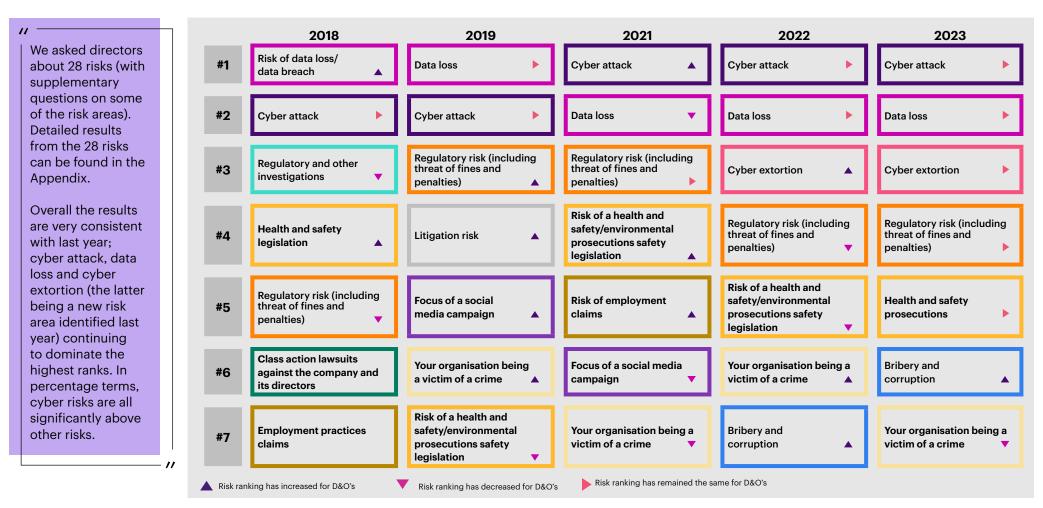
This year we sought more detail on which economic risks respondents are focussed on. This showed an equality between inflation and recession, with less focus on the job market. Having said that, the figures show that more than 50% of directors focussing on economic risks considered the risk relating to the job market is at least significant.



Sample: Only those who believe economic risks are at least significant Source: 2022/2023 Directors' and Officers' Liability Insurance Survey



Historic comparison



Sample: All survey participants. Note: Ranked based on percentage 'very' or 'extremely significant' for each risk Source: 2011-2023 Directors' and Officers' Liability Insurance Surveys

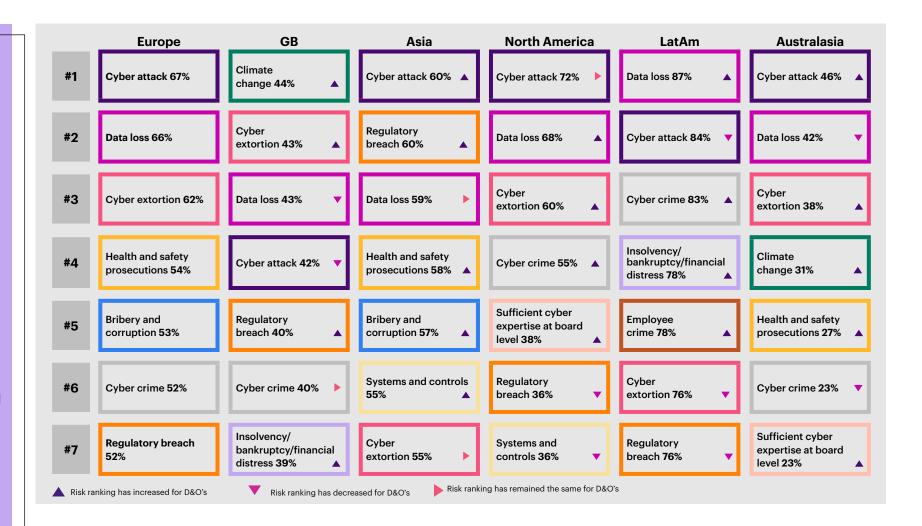
By region

Climate change is in the top 5 for GB and Australia, having not appeared in the top 5 for any region last year (although it was for some industries and for larger companies).

The GB change is remarkable, although it should be noted that all of the top 7 risks in GB are within 5% of each other.

It is interesting to see insolvency make its way into the top 7 for GB and LatAm.

Notable new risks include systems and controls, sufficient cyber expertise at board level and employee crime and cyber crime as a sub-set of crime risks.



Sample: All survey participants. Note: Ranked based on percentage 'very' or 'extremely significant' for each risk Source: 2022-2023 Directors' and Officers' Liability Insurance Surveys

By revenue

The respondent demographic shows a fairly even split across these revenue categories.

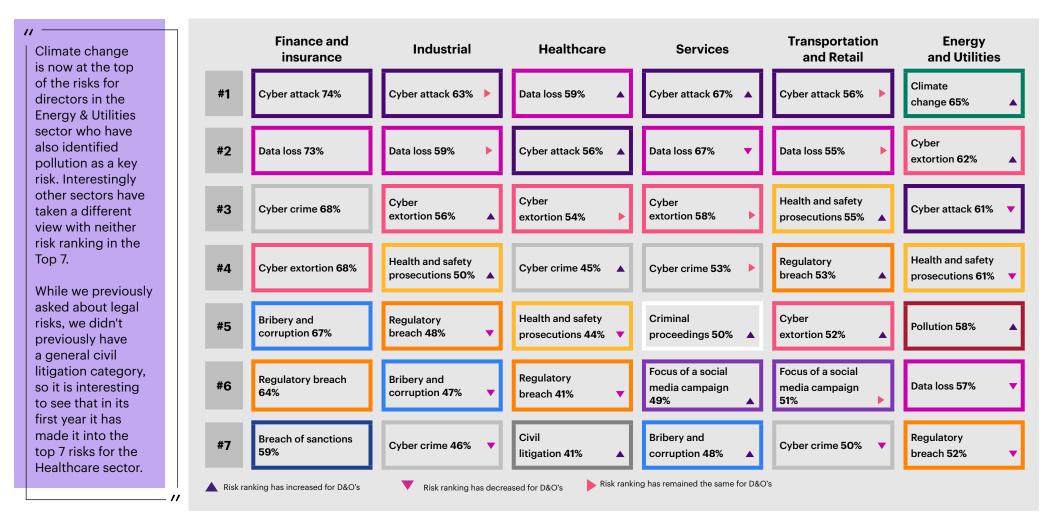
We included cyber crime and sufficient cyber expertise at board level as new risks for the 2022-23 survey and they have immediately made their way into the top 7 risks.

While cyber-related issues make up the top 3 (and number 4 or 5 for some revenue categories where cyber crime is included) across the board, it is interesting to see climate change as the number 4 risk for directors of the largest companies and to see that health & safety only makes it into the top 7 for two of the revenue categories.

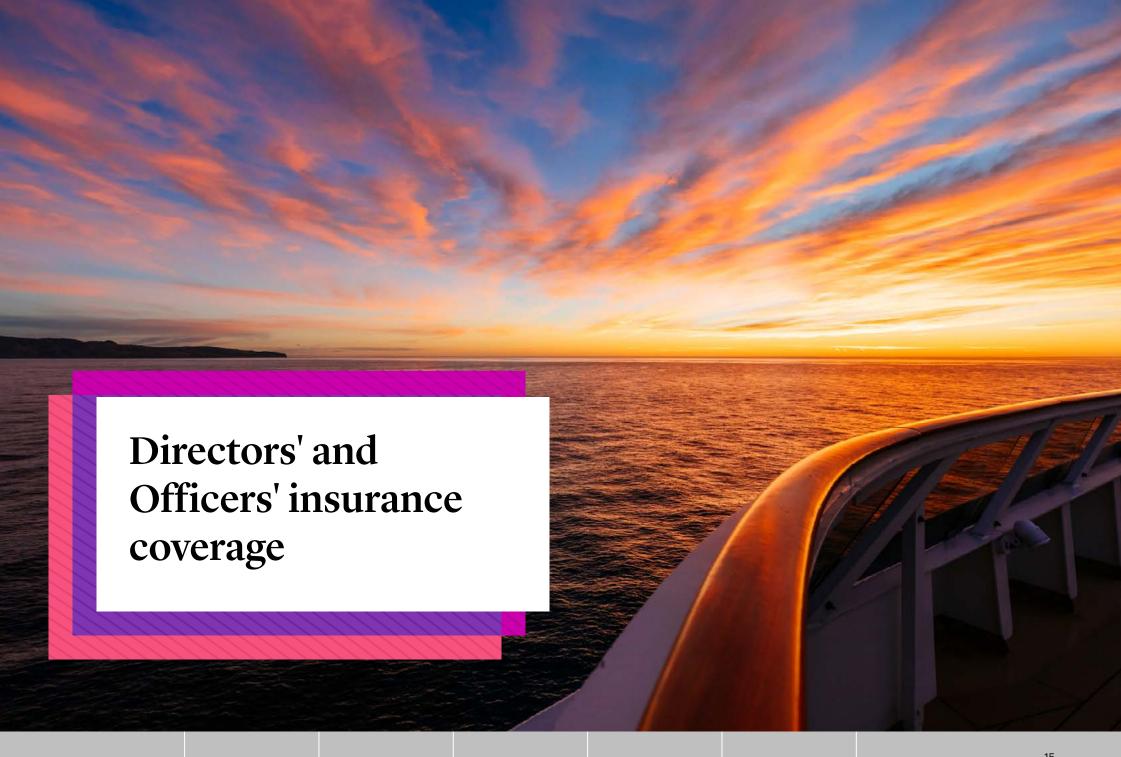


Sample: All survey participants. Note: Ranked based on percentage 'very' or 'extremely significant' for each risk Source: 2011-2023 Directors' and Officers' Liability Insurance Surveys

By industry



Sample: All survey participants. Note: Ranked based on percentage 'very' or 'extremely significant' for each risk Source: 2022-2023 Directors' and Officers' Liability Insurance Survey



Top 7 Directors' and Officers' insurance coverage areas

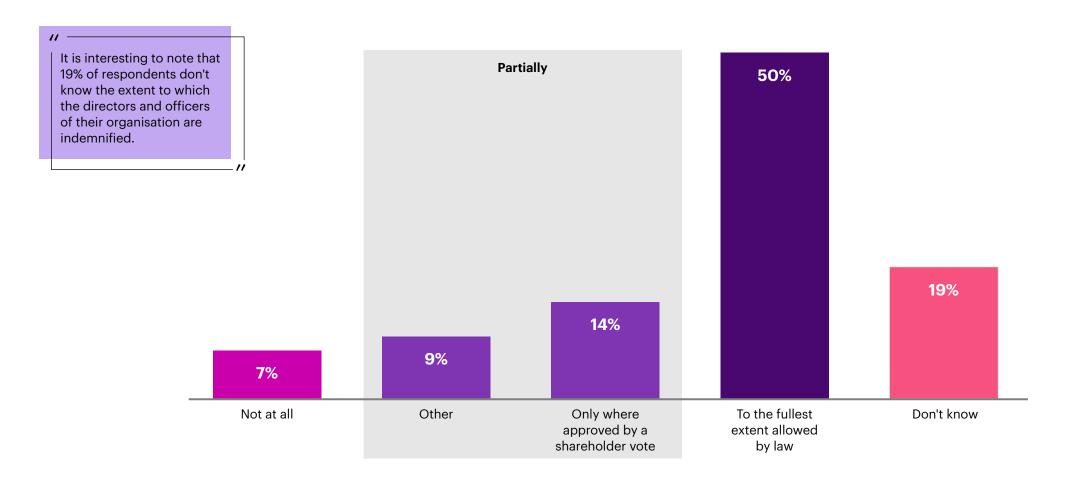
By region

| <i>''</i> | | Europe | GB | Asia | North America | LatAm | Australasia |
|--|----|--|--|--|---|--|--|
| Cover for ESG- related risks is a new coverage area for the 2022-23 | #1 | Cover for cybersecurity-related risks 74 % | Cost of legal advice at the early stages of an investigation 58 % | Control/settlement of Claims 59% | A choice of lawyer 75 % | Cover for fines and penalties 84 % | Cover for cybersecurity-related risks 69 % |
| survey and only appears as a top 7 issue in Australasia. This is interesting | #2 | Cover for fines and penalties 69% | Control/settlement of claims 56 % | Cover for claims in all jurisdictions 58% | Cover for claims in all jurisdictions 72 % | Cover for cybersecurity-related risks 84% | Control/settlement of claims 67 % |
| given the amount of attention ESG has had in some | #3 | Control/settlement of claims 68% | Conflict of interest between a Director and the company 49% | How disputes with the insurer will be dealt with 52% | Cover for cybersecurity-related risks 70 % | Cover for claims in all jurisdictions 83% | Cover for fines and penalties 65% |
| Note that cover for fines and penalties is in the top 7 for | #4 | Cover for claims in all jurisdictions 66% | A broad definition of who is insured 44% | Conflict of interest between a Director and the company 51% | Control/settlement of claims 68% | How disputes with the insurer will be dealt with 82% | A choice of lawyer 58% |
| every region except North America (where it was in the | #5 | A choice of lawyer 66% | Cover for fines and penalties 43% | Cover for cybersecurity-related risks 49 % | How disputes with the insurer will be dealt with 62% | Control/settlement of claims 82% | A broad definition of who is insured 54% |
| top 7 last year). We have seen some insurers seek to restrict or even | #6 | Cost of legal advice at the early stages of an investigation 66 % | Cover for claims in all jurisdictions 42% | Cover for fines and penalties 47% | Conflict of interest between a Director and the company 60 % | Cost of legal advice at the early stages of an investigation 81% | Cover for ESG-related risks 50 % |
| remove this cover, so it continues to be a coverage point to watch. | #7 | A broad definition of who is insured 66% | How disputes with the insurer will be dealt with 42% | Cost of legal advice at the early stages of an investigation 45% | A broad definition of who is insured 60 % | A broad definition of who is insured 79 % | Cost of legal advice at the early stages of an investigation 46% |

Sample: All survey participants. Note: Ranked based on percentage 'very' or 'extremely significant' important for each risk Source: 2022-2023 Directors' and Officers' Liability Insurance Surveys

Indemnification

To what extent does your organisation agree to indemnify its directors and officers?



Source: 2022/2023 Directors' and Officers' Liability Insurance Survey

Insurance policy – limits, retentions and premiums

How have the following aspects of your organisation's Directors' and Officers' liability insurance policy changed or are expected to change?

11

Interesting to see that a significant percentage of respondents say their premium went up in 2022-23; this is a 7% increase than the number of respondents who expected an increase in the previous year's survey.

These results also demonstrate the softening in the market, although the positions in the US and GB markets are considerably better than this for clients who are not experiencing claims.

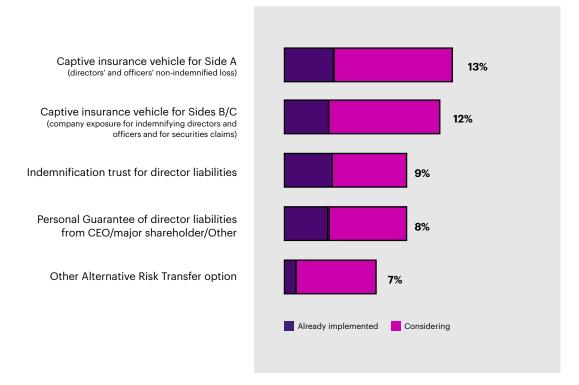


Some outlier results have been excluded. Note: Percentages may not add up to 100% due to rounding. Source: 2021/2022 and 2022/2023 Directors' and Officers' Liability Insurance Survey.

Alternative Risk Transfer options

Has your organisation implemented or is it considering implementing any of the following Alternative Risk Transfer options for its Directors' and Officers' liability risk?

Given the softening in the D&O market, it is somewhat surprising to see the number of respondents who say that they are considering alternative solutions to D&O insurance.



Some outlier results have been excluded. Source: 2022/2023 Directors' and Officers' Liability Insurance Survey

Alternative Risk Transfer options

Has your organisation implemented or is it considering implementing any of the following Alternative Risk Transfer options for its Directors' and Officers' liability risk?

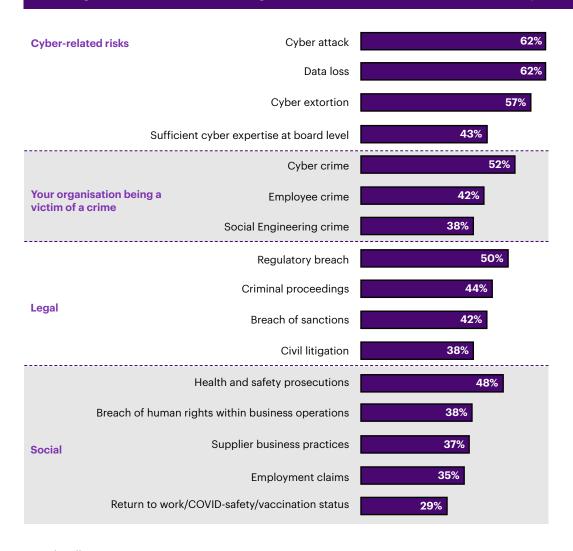


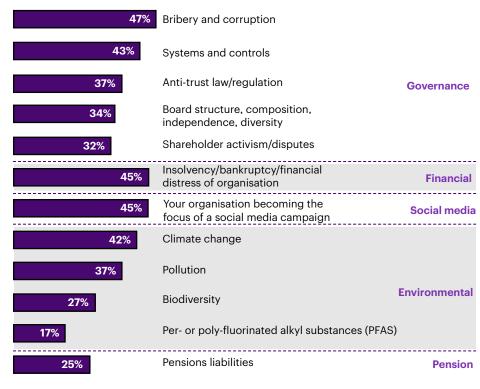
Some outlier results have been excluded.
Source: 2022/2023 Directors' and Officers' Liability Insurance Survey



Directors' and Officers' risk ranking overview

How significant are the following risks for the directors and officers of your organisation (whether financially or reputationally)?



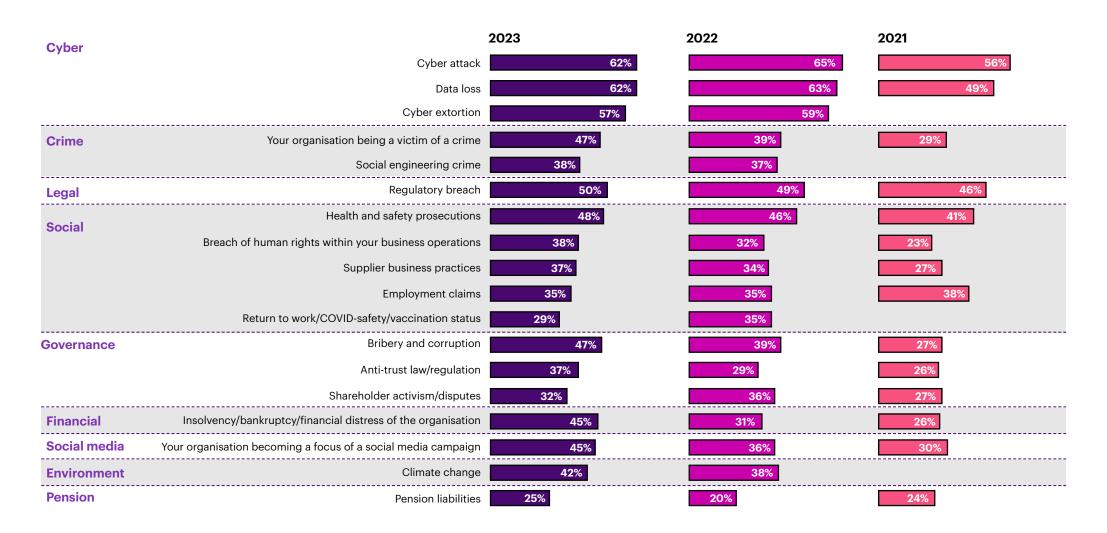


Sample: All survey participants

Source: 2022/2023 Directors' and Officers' Liability Insurance Survey

Directors' and Officers' risk ranking overview

How significant are the following risks for the directors and officers of your organisation (whether financially or reputationally)?



Sample: All survey participants.

Source: 2022-2023 Directors' and Officers' Liability Insurance Survey

Directors' and Officers' risk ranking overview - by region

How significant are the following risks for the directors and officers of your organisation (whether financially or reputationally)?

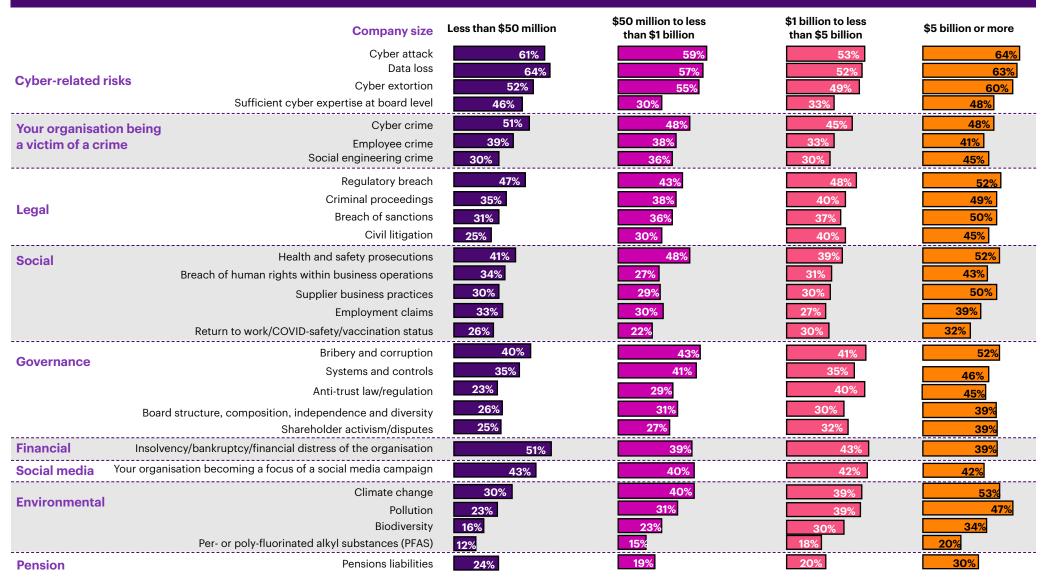
| | Country of office | Europe | GB | Asia | North America | LatAm | Australasia |
|-------------------------------------|---|-------------|------------|-------------|------------------|-------------|-------------|
| Cyber-related risks | Cyber attack | 67% | 42% | 67% | 72 % | 84% | 46% |
| | Sks Data loss | 66% | 43% | 66% | 68% | 87% | 42% |
| | Cyber extortion | 62% | 43% | 62 % | 60% | 76% | 38% |
| | Sufficient cyber expertise at board level | 48% | 27% | 48% | 38% | 62% | 23% |
| | Cyber crime | 52 % | 40% | 52 % | 55% | 83% | 23 % |
| Your organisatio a victim of a crin | | 41% | 34% | 41% | 26% | 78% | 4% |
| a victim of a criff | Social engineering crime | 39% | 30% | 39% | 36% | 60% | 12% |
| | Regulatory breach | 52% | 40% | 52% | 36% | 76% | 8% |
| | Criminal proceedings | 50% | 32% | 50% | 30% | 72 % | 8% |
| Legal | Breach of sanctions | 46% | 28% | 46% | 30% | 68% | 4% |
| | Civil litigation | 36% | 33% | 36% | 28% | 61% | 4% |
| | Health and safety prosecutions | 54% | 34% | 54% | 32% | 63% | 27% |
| | Breach of human rights within business operations | 42% | 21% | 42% | 32% | 63% | 8% |
| Social | Supplier business practices | 38% | 23% | 38% | 28% | 59% | 12% |
| ooda | Employment claims | 35% | 21% | 35% | 28% | 67% | 8% |
| | Return to work/COVID-safety/vaccination status | 27% | 26% | 27% | <mark>19%</mark> | 57% | 4% |
| | Bribery and corruption | 53% | 33% | 57 % | 30% | 73% | 8% |
| | Systems and controls | 44% | 25% | 55% | 36% | 68% | 15% |
| Governance | Anti-trust law/regulation | 38% | 31% | 49% | 25 % | 53% | 4% |
| | Board structure, composition, independence and diversity | 30% | 27% | 45% | 28% | 56% | 15% |
| | Shareholder activism/disputes | 28% | 30% | 46% | 23% | 49% | 8% |
| Financial | Insolvency/bankruptcy/financial distress of the organisation | 48% | 39% | 49% | 19% | 78% | 15% |
| Social media | Your organisation becoming a focus of a social media campaign | 47% | 38% | 38% | 32 % | 73 % | 12 % |
| Environmental | Climate change | 43% | 44% | 46% | 26% | 43% | 31% |
| | Pollution | 41% | 33% | 46% | 23% | 44% | 8% |
| | Biodiversity | 28% | 34% | 27% | 11% | 30% | 4% |
| | Per- or poly-fluorinated alkyl substances (PFAS) | 21% | 17% | 16% | 15% | 16% | 8% |
| Pension | Pensions liabilities | 23% | 19% | 23% | <mark>15%</mark> | 59% | 8% |

Sample: All survey participants.

Source: 2022-2023 Directors' and Officers' Liability Insurance Survey

Directors' and Officers' risk ranking overview – by revenue

How significant are the following risks for the directors and officers of your organisation (whether financially or reputationally)?



Sample: All survey participants.

Source: 2022-2023 Directors' and Officers' Liability Insurance Survey

Directors' and Officers' risk ranking overview – by industry

How significant are the following risks for the directors and officers of your organisation (whether financially or reputationally)?

| | Industry | Finance and insurance | Industrial | Healthcare | Services | Transportation & Retail | Energy & Utilities |
|------------------------|--|--------------------------|-------------|-------------|------------------|----------------------------|-----------------------|
| | Cyber attack | 74% | 63% | 56% | 67% | 56% | 61% |
| Cyber-related risks | Data loss | 73% | 59% | 59% | 67% | 55% | 57% |
| • | Cyber extortion | 68% | 56% | 54% | 58% | 52% | 62% |
| | Sufficient cyber expertise at board level | 61% | 42% | 32% | 44% | 37% | 39% |
| Your organisation beir | Cyber crime | 68% | 46% | 45% | 53 % | 50 % | 52 % |
| victim of a crime | Employee crime | 50% | 39% | 30% | 44% | 41% | 43% |
| | Social engineering crime | 46% | 35% | 28% | 42% | 39% | 38% |
| | Regulatory breach | 64% | 48% | 41% | 47% | 53% | 52 % |
| | Criminal proceedings | 54% | 43% | 29% | 50% | 42% | 48% |
| Legal | Breach of sanctions | 62% | 44% | 17 % | 37% | 40% | 49% |
| | Civil litigation | 48% | 36% | 41% | 39% | 38% | 39% |
| | Health and safety prosecutions | 35% | 50% | 44% | 44% | 55% | 61% |
| | Breach of human rights within business operations | 42% | 39% | 29% | 32% | 40% | 39% |
| Social | Supplier business practices | 36% | 37% | 32% | 37% | 37% | 43% |
| | Employment claims | 36% | 33% | 32% | 33% | 39% | 38% |
| | Return to work/COVID-safety/vaccination status | 29% | 25% | 32% | 30% | 33% | 30% |
| | Bribery and corruption | 67% | 47% | 37% | 48% | 42% | 52 % |
| | Systems and controls | 58% | 39% | 29% | 45% | 40% | 48% |
| Governance | Anti-trust law/regulation | 46% | 39% | 32% | 36% | 34% | 43% |
| | Board structure, composition, independence and diversity | 45% | 32 % | 24% | 41% | 24% | 39% |
| | Shareholder activism/disputes | 40% | 34% | 27% | 32% | 26% | 36% |
| Financial | Insolvency/bankruptcy/financial distress of the organisation | 56% | 43% | 34% | 47% | 49% | 42% |
| Social media Yo | our organisation becoming a focus of a social media campaign | 51% | 34% | 29% | 49% | 51% | 52 % |
| Environmental | Climate change | 39% | 40% | 41% | 30% | 46% | 65% |
| | Pollution | 26% | 41% | 22% | 25% | 47% | 58% |
| | Biodiversity | 17% | 26% | 22% | 17% | 36% | 43% |
| | Per- or poly-fluorinated alkyl substances (PFAS) | 14% | 21% | 15% | <mark>13%</mark> | 17% | 23% |
| Pension | Pensions liabilities | 26% | 25% | 17% | 25% | 28% | 23% |

Sample: All survey participants.

Source: 2022-2023 Directors' and Officers' Liability Insurance Survey

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