



Life Sciences Industry Solutions

Balance sheet protection



Expense reduction



Decision support through analytics



Our unique perspective



Is your current broker providing you with in-depth trends and insights on the life sciences industry and insurance marketplace? How about information on emerging risks in the industry?



Are they assisting you with evaluation and analysis of your risks in order to minimize your total cost of risk to enable you to achieve the goals of your life sciences organization?



Are they providing direction and consultation regarding risk mitigation improvement opportunities to enhance your life sciences organization's performance? Do they offer a full range of solutions to address your people, risk and capital issues?



Does your broking team include product specialists who are Life Science experts? D&O, Cyber, Product Liability, Workers Comp, Cargo, Property and Risk Control?

Willis Towers Watson Life Sciences Practice

Willis Towers Watson helps a broad spectrum of life sciences companies to mitigate threats and create opportunities across the complete range of risk and human capital issues. Life sciences businesses operate in highly regulated and fast developing environments and geographies. Their risk landscape mirrors this complexity. We help our clients to control and effectively manage their risk.

Willis Towers Watson has the knowledge and dedicated resources to help life sciences companies navigate this risk landscape. We understand the challenges faced by the industry and have the experience and expertise to enable you to make the best decisions and implement the right solutions to manage your risk and people and drive superior results.

Our investment in technical expertise benefits our clients every day. Our teams comprise a cross-section of professional backgrounds and credentials, including professionals with backgrounds as scientists, attorneys, risk managers, underwriters, risk engineers, brokers and claims specialists. Our global footprint and multinational knowledge allow us to anticipate trends and regulations around the world and afford easy access to relevant information about any location in which our clients do business. There is no substitute for responsiveness, innovation, broking excellence and program delivery.

How we serve our clients

We commit to offering key service and performance guarantees to all our clients:

- Before we place any insurance, we work with you to identify and quantify your risks to ensure the most efficient protection for your balance sheet
- Confidence that your insurance programs are created to fit your specific needs. For all of our clients, we challenge the status quo and create programs that will evolve as they do. Few if any of our clients look the same today as they did two years ago; fewer still will look the same two years from now. We guard the present with an eye on the future
- We partner with our clients to create strong relationships with key insurers. Your insurance partners will be the ones most committed to your company and your business.
- We offer you a single seamless team across every line of coverage. Communication will be efficient and proactive and our client portal will ensure real-time access to all information
- Over 80% of our Life Sciences Practice clients do not have a dedicated Risk Manager. This reality has prompted us to build a service model for every client designed to take work off each client's desk while improving outcomes.

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*We guard the present with
one eye on the future.*

A Globally Integrated Practice with industry specialists in all aspects of client service

- Property & Casualty
- Clinical Trials
- Management Liability
- Cyber
- M&A Due Diligence
- International Practice
- Claims Advocacy
- Risk & Loss Control
- Analytical Tools

Foreign Clinical trial resources in

100+
countries



1,000s
of trials,
International teams

200+
Life Sciences
practitioners
in **100+**
countries



We have over **600**
Life Science clients



Globally largest multinational companies to early stage start-ups

Experts in:

- Pharmaceutical and Biotech
- Therapeutic Research & Development
- Generic/Specialty Drug Manufacturers
- Medical Device Companies
- Contract Research Organizations
- Contract Manufacturers
- Medical Laboratories
- Nutraceutical and OTC Companies

Online database of Life Sciences expertise throughout our global network. Specific information requirements for each country.

By country:

- Non-admitted status
- In-Country regulations
- Insurance limits
- Medical professional liability
- Certificate protocols
- Specific Information requirements

About Willis Towers Watson

Willis Towers Watson (NASDAQ: WLTW) is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. With roots dating to 1828, Willis Towers Watson has 45,000 employees serving more than 140 countries and markets. We design and deliver solutions that manage risk, optimize benefits, cultivate talent, and expand the power of capital to protect and strengthen institutions and individuals. Our unique perspective allows us to see the critical intersections between talent, assets and ideas – the dynamic formula that drives business performance. Together, we unlock potential. Learn more at willistowerswatson.com.



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